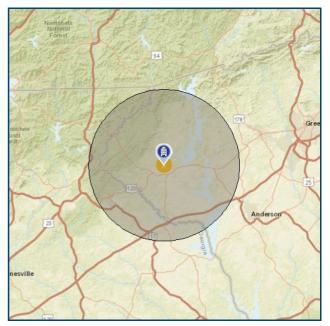
This labor data reflects a **20-Mile Radius** around the OITP 50,000 SF Pad Site.

BASE LABOR AVAILABILITY

Population	286,023
Projected Population Growth (5 year)	3.7%
Labor Force	128,265
Labor Force Participation Rate (among working age)	70.9%

This labor summary is generated from ZIP code level data and as a result, it includes data from ZIP codes that fall entirely or partially within the selected area.

20-Mile Radius Map



AVAILABLE INDUSTRIAL WORKFORCE	Rate in Selected Region	Estimated Available Workforce	South Carolina Rate
Overall Underemployment	16.7%	20,914	16.2%
Blue Collar Underemployment	15.9%	6,674	15.5%
White Collar & Service Underemployment	17.1%	14,240	16.5%
Production & Distribution Underemployment	20.1%	4,799	20.2%
Engineering, Science & IT Underemployment	11.2%	548	11.3%
Overall Manufacturing Underemployment	14.7%	2,883	14.5%

What does this mean?

There are an estimated 20,914 underemployed workers in this region, of which 2,883 are working in manufacturing. These individuals are potentially available for work opportunities in new and expanded facilities.

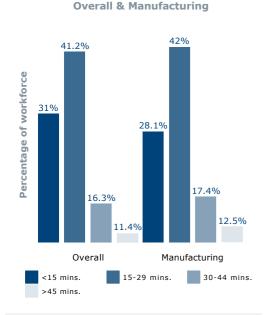
This higher underemployment rate compared to the state rate is a sign the labor market in this region may be slacker than the state's labor market overall, and thus, it may be relatively easier to staff a new operation.

What is Underemployment?

Underemployment is a measure of employed individuals who are either working parttime but preferring a full-time position, working in a non-permanent position but preferring a permanent job, or "overqualified" for their current position due to factors like training, education, pay scale, and job satisfaction. Underemployment is a critical measure in quantifying the real, available workforce especially for new and expanding firms in a community as they ramp-up operations.



COMMUTING PATTERNS



On average, workers travel 25.1 minutes in this region to get to work. Manufacturing workers travel 26.5 minutes to work on average in this region.

41.9% 35.8% 35.8% 27.5% 18.7% 14% 9.3% Below Avg. Wage Above Avg. Wage 45. mins. 45. mins. 45. mins.

Low Wage Vs. High Wage

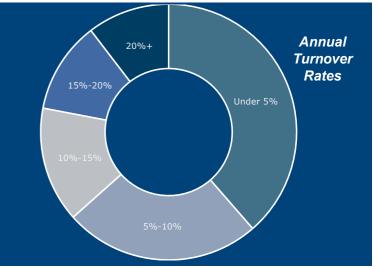
On average, workers earning relatively lower wages travel 22.6 minutes to work. Relatively higher earning workers travel 29.2 minutes for work, or 29.3% longer. Willingness to Commute 24% 5.7% Willingness to Commute Villingness to Commute <15 mins. 30-44 mins.

Approximately 61.1% of workers would be willing to travel more than 30 minutes for job opportunities.

EMPLOYEE TURNOVER IN MANUFACTURING

Approximately 63.4% of interviewed and surveyed manufacturers reported annual turnover of less than 10%

Approximately 10.4% of interviewed and surveyed manufacturers reported annual turnover of more than 20%





QUALIFIED INDUSTRIAL LABOR SUMMARY

OITP 50,000 SF Pad Site Oconee County, SC



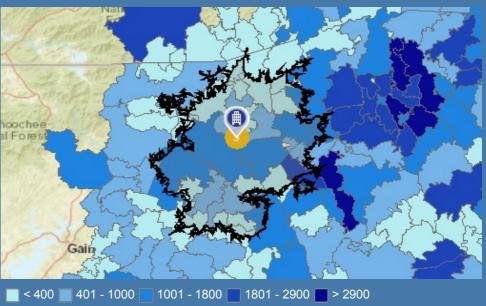
User Selected Locations & Radius: 20-Mile Radius



4400 **4**01 - 1000 **1**001 - 1800 **1**801 - 2900 **2**900

The map above shows estimated underemployed by home ZIP code of manufacturing workers. Darker shaded ZIP code shows higher absolute numbers of underemployed manufacturing workers. The map also shows the user selected **20-Mile Radius**, which includes **2,883 underemployed manufacturing workers**.

Realistic Commute & Labor Draw: 42-minute drive time



Based on the results of the SC Power Team's 2017 workforce analysis, the map above shows manufacturing underemployment by ZIP code and also the **realistic labor shed** from which the manufacturing operations in this location would be able to draw most of its workers.

Specifically, an operation at this location would likely draw the vast majority of its workforce from a **42-minute Drive Time**, which includes **3,460 underemployed manufacturing workers**.



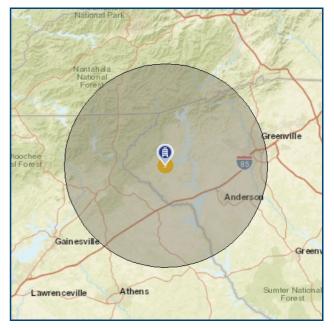
This labor data reflects a *40-Mile Radius* around the OITP 50,000 SF Pad Site.

BASE LABOR AVAILABILITY

Population	954,737
Projected Population Growth (5 year)	4.4%
Labor Force	438,771
Labor Force Participation Rate (among working age)	72.5%

This labor summary is generated from ZIP code level data and as a result, it includes data from ZIP codes that fall entirely or partially within the selected area.

40-Mile Radius Map



AVAILABLE INDUSTRIAL WORKFORCE	Rate in Selected Region	Estimated Available Workforce	South Carolina Rate
Overall Underemployment	16.5%	69,162	16.2%
Blue Collar Underemployment	15.8%	22,105	15.5%
White Collar & Service Underemployment	16.9%	47,057	16.5%
Production & Distribution Underemployment	20.2%	15,739	20.2%
Engineering, Science & IT Underemployment	11.2%	1,730	11.3%
Overall Manufacturing Underemployment	14.6%	7,705	14.5%

What does this mean?

There are an estimated 69,162 underemployed workers in this region, of which 7,705 are working in manufacturing. These individuals are potentially available for work opportunities in new and expanded facilities.

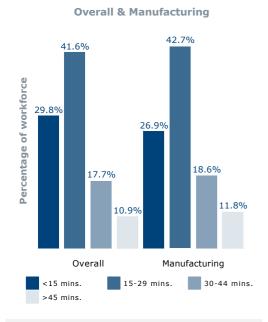
This higher underemployment rate compared to the state rate is a sign the labor market in this region may be slacker than the state's labor market overall, and thus, it may be relatively easier to staff a new operation.

What is Underemployment?

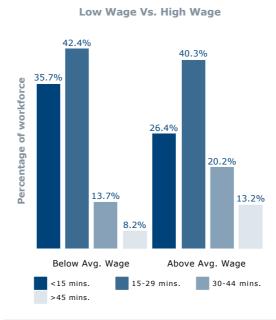
Underemployment is a measure of employed individuals who are either working parttime but preferring a full-time position, working in a non-permanent position but preferring a permanent job, or "overqualified" for their current position due to factors like training, education, pay scale, and job satisfaction. Underemployment is a critical measure in quantifying the real, available workforce especially for new and expanding firms in a community as they ramp-up operations.



COMMUTING PATTERNS



On average, workers travel 25.2 minutes in this region to get to work. Manufacturing workers travel 26.6 minutes to work on average in this region.



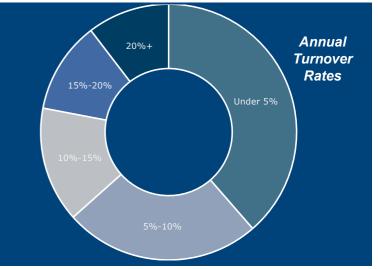
On average, workers earning relatively lower wages travel 22.3 minutes to work. Relatively higher earning workers travel 29 minutes for work, or 30.2% longer. Willingness to Commute 33.6% 23.6% 5.8% 23.6% 5.8% Willingness to Commute Villingness to Commute <15 mins. 30-44 mins.

Approximately 60.7% of workers would be willing to travel more than 30 minutes for job opportunities.

EMPLOYEE TURNOVER IN MANUFACTURING

Approximately 63.4% of interviewed and surveyed manufacturers reported annual turnover of less than 10%

Approximately 10.4% of interviewed and surveyed manufacturers reported annual turnover of more than 20%



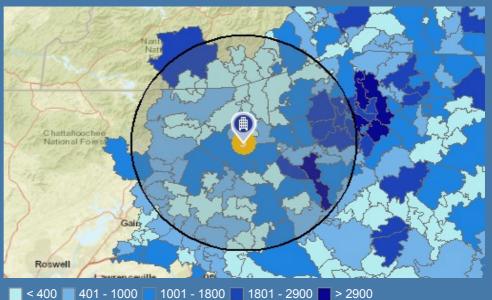


QUALIFIED INDUSTRIAL LABOR SUMMARY

OITP 50,000 SF Pad Site Oconee County, SC

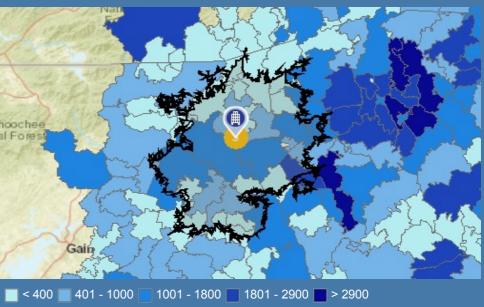


User Selected Locations & Radius: 40-Mile Radius



The map above shows estimated underemployed by home ZIP code of manufacturing workers. Darker shaded ZIP code shows higher absolute numbers of underemployed manufacturing workers. The map also shows the user selected **40-Mile Radius**, which includes **7,705 underemployed manufacturing workers**.

Realistic Commute & Labor Draw: 42-minute drive time



Based on the results of the SC Power Team's 2017 workforce analysis, the map above shows manufacturing underemployment by ZIP code and also the **realistic labor shed** from which the manufacturing operations in this location would be able to draw most of its workers.

Specifically, an operation at this location would likely draw the vast majority of its workforce from a **42-minute Drive** Time, which includes **3,460 underemployed manufacturing workers**.



This labor data reflects a *60-Mile Radius* around the OITP 50,000 SF Pad Site.

BASE LABOR AVAILABILITY

Population	1,881,918
Projected Population Growth (5 year)	5.2%
Labor Force	889,773
Labor Force Participation Rate (among working age)	74.2%

This labor summary is generated from ZIP code level data and as a result, it includes data from ZIP codes that fall entirely or partially within the selected area.

60-Mile Radius Map



AVAILABLE INDUSTRIAL WORKFORCE	Rate in Selected Region	Estimated Available Workforce	South Carolina Rate
Overall Underemployment	16.1%	133,868	16.2%
Blue Collar Underemployment	15.5%	42,837	15.5%
White Collar & Service Underemployment	16.4%	91,031	16.5%
Production & Distribution Underemployment	20.2%	31,432	20.2%
Engineering, Science & IT Underemployment	11.2%	3,532	11.3%
Overall Manufacturing Underemployment	14.5%	16,534	14.5%

What does this mean?

There are an estimated 133,868 underemployed workers in this region, of which 16,534 are working in manufacturing. These individuals are potentially available for work opportunities in new and expanded facilities.

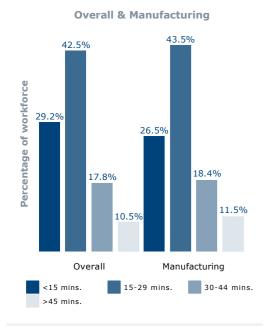
This lower underemployment rate compared to the state rate is a sign the labor market in this region may be tighter than the state's labor market overall, and thus, it may be relatively harder to staff a new operation.

What is Underemployment?

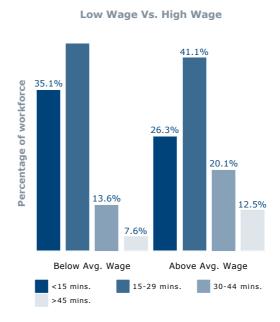
Underemployment is a measure of employed individuals who are either working parttime but preferring a full-time position, working in a non-permanent position but preferring a permanent job, or "overqualified" for their current position due to factors like training, education, pay scale, and job satisfaction. Underemployment is a critical measure in quantifying the real, available workforce especially for new and expanding firms in a community as they ramp-up operations.



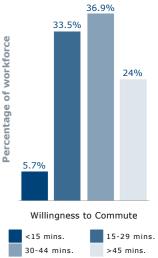
COMMUTING PATTERNS



On average, workers travel 25.3 minutes in this region to get to work. Manufacturing workers travel 26.7 minutes to work on average in this region.



On average, workers earning relatively lower wages travel 22.1 minutes to work. Relatively higher earning workers travel 28.9 minutes for work, or 30.6% longer. Willingness to Commute 36.9%

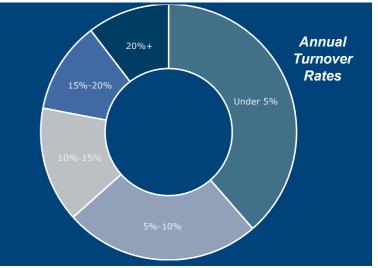


Approximately 60.8% of workers would be willing to travel more than 30 minutes for job opportunities.

EMPLOYEE TURNOVER IN MANUFACTURING

Approximately 63.4% of interviewed and surveyed manufacturers reported annual turnover of less than 10%

Approximately 10.4% of interviewed and surveyed manufacturers reported annual turnover of more than 20%

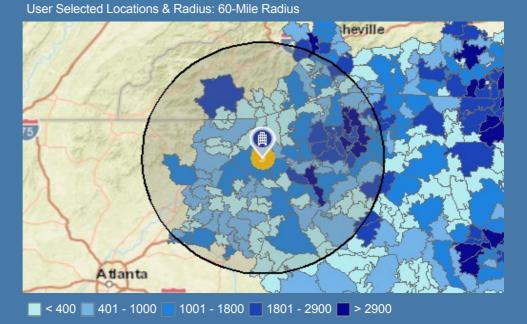




QUALIFIED INDUSTRIAL LABOR SUMMARY

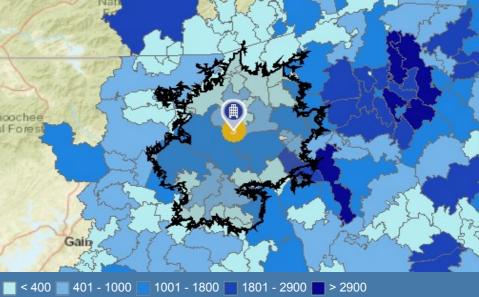
OITP 50,000 SF Pad Site Oconee County, SC





The map above shows estimated underemployed by home ZIP code of manufacturing workers. Darker shaded ZIP code shows higher absolute numbers of underemployed manufacturing workers. The map also shows the user selected **60-Mile Radius**, which includes **16,534 underemployed manufacturing workers**.

Realistic Commute & Labor Draw: 42-minute drive time



Based on the results of the SC Power Team's 2017 workforce analysis, the map above shows manufacturing underemployment by ZIP code and also the **realistic labor shed** from which the manufacturing operations in this location would be able to draw most of its workers.

Specifically, an operation at this location would likely draw the vast majority of its workforce from a **42-minute Drive** Time, which includes **3,460 underemployed manufacturing workers**.



APPENDIX & METHODOLOGY

The majority of the data presented herein is primary data collected and analyzed as part of the SC Power Team's 2017 comprehensive, statewide workforce analysis. Specific data sources and methods are noted below, but overall, this data leverages approximately 12,000 survey responses from the South Carolina workforce, and 234 company level surveys and interviews.

DEMOGRAPHICS

Baseline demographic data gives an overview of the overall workforce and population trends in a region, along with broad strengths and challenges. They are sourced from Claritas/Nielsen 2017. Population growth estimates are from 2017 to 2022. Labor Force participation is calculated as a percentage of individuals age 16-65 divided by the number of individuals in the workforce.

UNDEREMPLOYMENT

Underemployment measures employed individuals who are either working part-time but preferring full time work, non-permanent workers preferring a permanent position, and "overqualified" individuals. All component estimates are calculated using the results of the statewide comprehensive workforce survey. In general, this data helps quantify the employed workforce that may be more likely to change jobs to work for new and expanding firms in a community.

OCCUPATIONAL DEFINITIONS

To estimate absolute levels of underemployment (i.e. a certain number of workers rather than a rate) applicable underemployment rates were multiplied by estimates of individuals working in specific industry or occupational category. This latter data was gathered via EMSI (Q3 – 2017). Specific industry and occupational definitions follow:

- Manufacturing Occupations: Industry <u>NAICS code 31-33</u>
- Blue Collar Occupations: <u>SOC 33 Protective Services</u>; <u>37 Building & Grounds Maintenance</u>; <u>45 Farming</u>, <u>Fishing, Forestry</u>; <u>47 – Construction</u>; <u>49 – Installation & Repair</u>; <u>51 – Production</u>; <u>53 – Transportation</u>
- White Collar Occupations: All other occupational codes, excluding Military Occupations
- Production/Distribution Occupations: <u>SOC 51 Production</u>; <u>53 Transportation</u>
- IT/Engineering/Science Occupations: <u>SOC 15 Computer & IT</u>; <u>17 Engineering</u>; <u>19 Life</u>, <u>Physical</u>, <u>and Social</u> <u>Science</u>

COMMUTING

Commuting data were estimated using both the workforce survey results, but were also supplemented with an additional 6,300 employee home ZIP records provided by interviewed employers and further calibrated using secondary data sources. Commuting data by wage levels estimate the commuting patterns for individuals paid in the lowest quartile of wages relative to the estimated average county wage ("Below Avg. Wage") and for individuals in the highest quartile of wages relative to the estimated average county wage ("Above Avg. Wage"). Willingness to commute data leverage only survey results, and shows individuals' reported maximum willingness to commute for a job. Overall, this data is critical to understanding what are the true geographic zones new and existing employers could realistically draw workers from.

TURNOVER

Estimated manufacturing turnover rates are based on in-depth interviews and surveys of 234 companies across South Carolina, primarily focused in manufacturing. For each selected geography, estimated turnover rates are provided for interviewed/surveyed companies in counties within a 45-minute Drive Time of the selected point.

The Power Team has additional, detailed workforce data available from this project to support companies' hiring plans and communities' economic development efforts.

Contact: Warren Darby, VP Global Business wdarby@scpowerteam.com Phone: 803-960-1674 Direct Dial: 803-978-7643

